

2025 Impact Report

We constantly seek to act as a leader among local businesses and food co-ops nationally and contribute to environmental stewardship through our business practices.



2024

Looking Back

Chris Maher, **CEO**



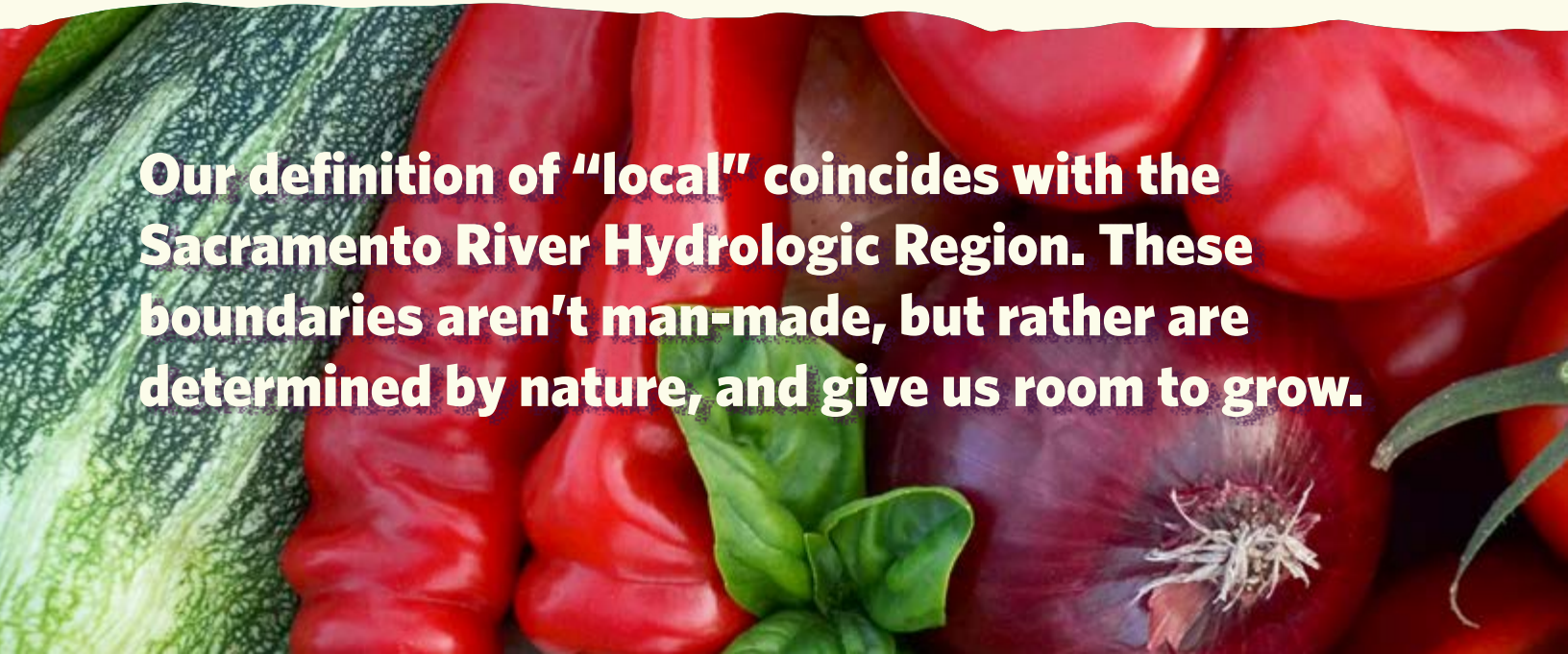
I am very excited to present our 2025 Impact Report. As a cooperative we remain both indebted and accountable to you, our Owners. As we celebrate our 50th anniversary year in 2026, it is deeply gratifying to pause and look back at where we have been and what we have accomplished. It inspires and energizes us as we chart our path into our next half a century.

Our total sales exceeded \$55 million, growing 8% over last year. Our Auburn store is leading to that growth charge as the good people of that trade area continue to visit and make it part of their shopping pattern. That store realized \$16.7 million which represented 24% growth over last year. Our Grass Valley store accounted for the other \$38 million, which was 3% over 2024.

In addition to our financial success, our customer satisfaction survey scores are the highest they have ever been. In a world of turmoil and disruption, our communities are finding comfort and respite through connection at the Co-op.

We know our shoppers value how we showcase our local foods and support the farmers who provide them. In 2025, we sold \$5.77 million in products from the Sacramento watershed. This is a mark of resiliency for our food system and communities. To drive that we also provided and guaranteed loans to area farms to invest in their businesses to continue to feed us.

All these metrics demonstrate that we are a vital connector in the web of our resilient and inclusive cooperative economy. We could not do it without our Owners and are so grateful for your support.



Our definition of "local" coincides with the Sacramento River Hydrologic Region. These boundaries aren't man-made, but rather are determined by nature, and give us room to grow.

Rachel Berry, Board President



As we mark 50 years of BriarPatch Food Co-op, I'm feeling grateful for the participation, trust and commitment from our Owners and staff. Together, we have co-created two vibrant community natural food stores, driven by values and focused on impact.

We have strengthened our sustainability efforts by reducing single-use plastic in our packaging to 30%—a

10% drop since 2021—while recycling over 3,200 pounds of plastic film and diverting 67% of waste from landfill. Through solar and Green100 energy purchases, we've achieved 100% renewable energy across both stores. We also returned over 200,000 pounds of food waste to local farms, closing the loop in our regional food system.

Supporting local remains at our core. We partnered with 188 local suppliers and farms, generating \$5 million in local product sales. Our loan guarantees helped eight farms access critical funding, strengthening resilience across our watershed.

Community is what brings it all together. By the numbers, we've gained nearly 1,000 new Owners this year, staff satisfaction is rated at 4+ stars, 99% of customers feel good about their shopping experience, and over \$70,000 was donated to value-aligned causes. But more than the data, many of us keep coming back because BriarPatch is a cherished community hub, a network of connection guided by shared values and purpose.

We thank you for being part of this community!



Fresh local harvest from Starbright Acres Family Farm

Sustainability Impact

Sustainability is at the core of how we make business decisions at BriarPatch.

We set ambitious goals focusing on aspects of our operations that make the greatest environmental impact. We're continuing to make progress towards achieving our goals—and lessening our footprint in other areas as well, like water conservation.

There's more to this story - visit briarpatch.coop/sustainability



**PRODUCE NET ZERO
CARBON EMISSIONS**

We are working toward

Zero **NET**
Measured in Tons CO₂e.



6,100

Total number of Skycharger EV
charging sessions in 2025
saving

4,810

gallons of gasoline

94,274

lbs of greenhouse gas
emissions avoided



**WATER
CONSERVATION**

We are achieving this reduction by working with our filtration partner on water efficiency measures for our water filtration system. The same efficiencies were implemented in Auburn to conserve a precious California resource.

2025

37%

reduction in water use since 2021.

SAVING OVER

1 million **GALLONS PER YEAR!**



OUR SUSTAINABILITY GOALS



ENERGY

Reach 100% renewable energy



PACKAGING

Reduce use of in-house single-use plastic



REFRIGERATION

Reduce use of hydro-fluorocarbon refrigerants



WASTE

Divert 100% of food waste



CARBON NEUTRAL

Produce net zero greenhouse gas emissions



REDUCE SINGLE USE PLASTIC IN-HOUSE

2025
30%

of our single use in-house packaging was plastic. In 2021, it was 40%.

1.61 tons



of customer plastic film recycled by Rotary Club Volunteers at both locations in 2025. The plastic is recycled into Trex material for decking.

We also provide complimentary recycling to our customers for hard-to-recycle items like batteries.

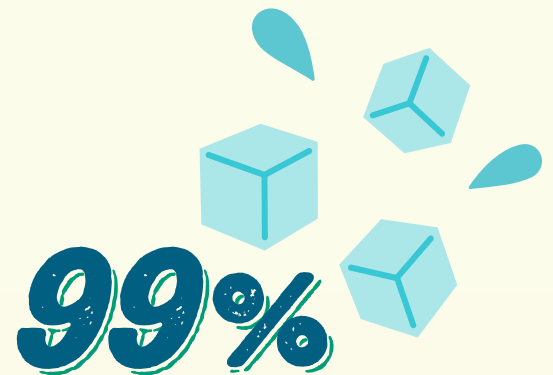


REDUCE HFC REFRIGERANTS

2025

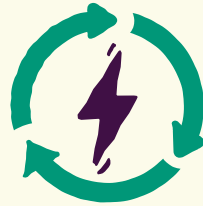
331 lbs of HFC used

Our HFC usage decreased by 100lbs from 2024 at our Grass Valley location. We remain committed to improving our systems for the future, and in fact have already completed a refrigerant retrofit, that **will cut back on emissions from HFCs by approximately 70%**! We are also committing to doing in-house monthly leak checks of our refrigeration systems.



Our Auburn store has a natural refrigeration system. The CO2 system essentially eliminates more than 99% of refrigerant emissions and will cut our overall climate impact by more than 50%.

Sustainability Impact



RENEWABLE ENERGY

2025

43%

of electricity used by our Grass Valley store is produced by solar. We reached our goal of 100% renewable energy by purchasing the remainder from Green100.

In addition to solar, all BriarPatch PG&E accounts at both stores are enrolled in Green100 with Pioneer Community Energy to purchase 100% renewable energy. Local renewable sources through Pioneer include El Dorado Irrigation District, Placer County Water Agency, and Sierra Pacific Industries. Pioneer also purchases renewables on the open energy market.



GOAL FOR WASTE REDUCTION

Food Waste Diversion

100%

No food in the trash is our goal.

2025

103.29 tons

Food waste to local farms for composting.

449 tons

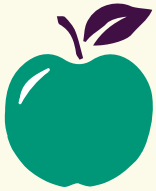
Total waste diverted from landfill (67%). Includes food waste, recycling, reuse, and single-stream materials.



We offer a variety of package-free options in bulk and produce so shoppers can choose to refuse packaging and bring their own bags, containers and jars. We also offer a wide selection of reusable bags and containers for purchase in store. We encourage shoppers to bring their own cup to the deli for all beverages and now offer reusable utensils for deli prepared foods.



Stranger Communities



207,838 lbs
APPLES SOLD

\$20,783.79 GIVEN TO COMMUNITY & SCHOOL GARDENS

Through our Apples for Gardens program, we give 10¢ per every pound of apples sold to community and school garden infrastructure. In 2025 we gave 3% more than in 2024.



26,563
VOLUNTEER HOURS

THAT'S 13 YEARS OF FULL-TIME WORK!

Also equal to \$844,703 in labor! Recognized by Progressive Grocer and the National Grocers Association for being a force for good in community service and local impact by building strong, mutually beneficial relationships with nonprofits and our owner-volunteers.



188
LOCAL SUPPLIERS

INCLUDING 34 LOCAL FARMS

We define local by the natural region of the Sacramento Watershed. This allows our community more opportunities to think about our contributions, relationship and responsibility to the environment.



37
FARMS DIRECT TO CO-OP

18 FARMS CO-PLANNED CROP PRODUCTION

Our symbiotic relationship means a stronger relationship with our local farmers and farms direct to co-op, which means better, fresher produce for our shoppers.



36,450 lbs
FOOD DONATED

KEEPING IT OUT OF LANDFILL & SUPPORTING HUNGER RELIEF

Food went to Interfaith Food Ministries, Auburn Interfaith Food Closet, Gathering Inn Auburn, Food Bank of Nevada County, and Hospitality House.



10
BIPOC GROUPS

DIVERSITY, EQUITY, INCLUSION

We directly supported BIPOC-led groups in a variety of ways, and work continuously to increase awareness and support.



Jeremy Mineau, Super Tuber Farm



“ Our shoppers value how we showcase our local foods and support the farmers who provide them. In 2025, we sold \$5.77 million in products from the Sacramento watershed. This is a mark of resiliency for our food system and communities. To drive that we also provided and guaranteed loans to area farms to invest in their businesses to continue to feed us.”

Chris Maher, CEO of BriarPatch Food Co-op

